

ORDER



Orders
Order / Rev: 165101
Alt Order #:
Product Desc: Martin Heinrich 10/22-10/28 Order
Estimate: 11650
Flight Dates: 10/22/12 - 10/28/12
Original Date / Rev: 10/03/12 / 10/03/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/28/12	118	\$38,485.00	\$32,712.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	118	\$38,485.00	\$32,712.25	0.00
Totals	118	\$38,485.00	\$32,712.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

Order Share	Share	Total
KOB	26%	\$38,485.00
Market	100%	\$148,019.23

Competitive Share

Competitive Share	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$13,321.73
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$42,925.58
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$53,286.92
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	All	10/22/12	10/28/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a MTWTF--	:30	6	\$175.003		0.00	NM	6	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTWTF--				6	\$175.00		0.00			
2	All	10/22/12	10/28/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a MTWTF--	:30	7	\$300.003		0.00	NM	7	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTWTF--				7	\$300.00		0.00			
3	All	10/22/12	10/28/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a MTWTF--	:30	10	\$350.004		0.00	NM	10	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTWTF--				10	\$350.00		0.00			
4	All	10/22/12	10/28/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a MTWTF--	:30	10	\$425.003		0.00	NM	10	\$4,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTWTF--				10	\$425.00		0.00			
5	All	10/22/12	10/28/12	Saturday Today Saturday Today	CM	Sa 5a-7a -----S-	:30	1	\$175.003		0.00	NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	-----S-				1	\$175.00		0.00			
6	All	10/22/12	10/28/12	News 4 Weekend Sat 7a News 4 Weekend Sat 7a-9a	CM	Sa 7a-9a -----S-	:30	1	\$250.003		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	-----S-				1	\$250.00		0.00			
7	All	10/22/12	10/28/12	Sunday Today Sunday Today	CM	Su 7a-8a -----S	:30	1	\$250.003		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	-----S				1	\$250.00		0.00			
8	All	10/22/12	10/28/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a M-W----	:30	2	\$400.002		0.00	NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	M-W----				2	\$400.00		0.00			
9	All	10/22/12	10/28/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a -T-TF--	:30	3	\$175.003		0.00	NM	3	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	-T-TF--				3	\$175.00		0.00			
10	All	10/22/12	10/28/12	Who Wants to Be A Millionaire Who Wants to Be A Million	CM	M-F 1130a-12p M-WT---	:30	3	\$75.006		0.00	NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	M-WT---				3	\$75.00		0.00			
11	All	10/22/12	10/28/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p MTWTF--	:30	5	\$125.004		0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTWTF--				5	\$125.00		0.00			
12	All	10/22/12	10/28/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p M--TF--	:30	3	\$200.004		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	M--TF--				3	\$200.00		0.00			
13	All	10/22/12	10/28/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p MTW-F--	:30	4	\$125.004		0.00	NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/22/12		10/22/12	10/28/12	MTW-F--				4	\$125.00		0.00			

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14	All	10/22/12	10/28/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p -T-TF--	:30	3	\$200.003		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	-T-TF--		3		\$200.00			0.00			
15	All	10/22/12	10/28/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p M-W-F--	:30	3	\$200.003		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	M-W-F--		3		\$200.00			0.00			
16	All	10/22/12	10/28/12	Judge Judy-P/ DR 4p/ 430p Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p MTWTF--	:30	10	\$200.003		0.00	NM	10	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		10		\$200.00			0.00			
17	All	10/22/12	10/28/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p MTWTF--	:30	10	\$325.004		0.00	NM	10	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		10		\$325.00			0.00			
19	All	10/22/12	10/28/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p MTWTF--	:30	5	\$500.003		0.00	NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		5		\$500.00			0.00			
20	All	10/22/12	10/28/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p MTWTF--	:30	6	\$400.004		0.00	NM	6	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		6		\$400.00			0.00			
23	All	10/22/12	10/28/12	Wednesday Prime A Wednesday Prime A	CM	W 7p-8p --W----	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	--W----		1		\$900.00			0.00			
24	All	10/22/12	10/28/12	Wednesday Prime B Wednesday Prime B	CM	W 8p-9p --W----	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	--W----		1		\$900.00			0.00			
25	All	10/22/12	10/28/12	Thursday Prime B Thursday Prime B	CM	Th 8p-9p ---T---	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	---T---		1		\$900.00			0.00			
27	All	10/22/12	10/28/12	Saturday Prime A Saturday Prime A	CM	Sa 7p-8p -----S-	:30	1	\$400.004		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	-----S-		1		\$400.00			0.00			
28	All	10/22/12	10/28/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p MTWTF--	:30	5	\$600.004		0.00	NM	5	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		5		\$600.00			0.00			
29	All	10/22/12	10/28/12	News 4 @ 10p Sat News 4 @ 10p Sat	CM	Sa 10p-1030p -----S-	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	-----S-		1		\$400.00			0.00			
30	All	10/22/12	10/28/12	News 4 @ 10p Sun News 4 @ 10p Sun	CM	Su 10p-1035p -----S	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	-----S		1		\$600.00			0.00			
31	All	10/22/12	10/28/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135pMTWTF--	:30	5	\$245.003		0.00	NM	5	\$1,225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 10/22/12	10/28/12	MTWTF--		5		\$245.00			0.00			
32	All	10/22/12	10/28/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207a-T-T---	:30	2	\$55.006		0.00	NM	2	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			

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32	All	10/22/12	10/28/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207a-T-T---	:30	2	\$55.006		0.00	NM	2	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	-T-T---		2		\$55.00			0.00			
35	All	10/22/12	10/28/12	News 4 @ 6p Sat News 4 @ 6p Sat	CM	Sa 6p-630p-----S-	:30	1	\$150.006		0.00	NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	-----S-		1		\$150.00			0.00			
36	All	10/22/12	10/28/12	Tuesday Prime B Tuesday Prime B	CM	Tu 8p-9p-T-----	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	-T-----		1		\$900.00			0.00			
37	All	10/22/12	10/28/12	Friday Prime A Friday Prime A	CM	F 7p-8p----F--	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	----F--		1		\$600.00			0.00			
38	All	10/22/12	10/28/12	Friday Prime C Friday Prime C	CM	F 9p-10p----F--	:30	1	\$800.003		0.00	NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	----F--		1		\$800.00			0.00			
39	All	10/22/12	10/28/12	Saturday Prime C Saturday Prime C	CM	Sa 9p-10p-----S-	:30	1	\$400.004		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	-----S-		1		\$400.00			0.00			
N 40	All	10/22/12	10/28/12	Monday Prime C Monday Prime C	CM	M 9p-10pM-----	:30	1	\$1,000.003		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1		\$1,000.00			0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	All	10/22/12-10/28/12	Monday Prime C		M 9p-10p		M-----	:30	(\$1,000.00)	0.00	NM		
	Credited [Time is not available/Need priority 1 to place]													
N 41	All	10/22/12	10/28/12	Thursday Prime C Thursday Prime C	CM	Th 9p-10p---T---	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	---T---		1		\$900.00			0.00			
N 42	All	10/22/12	10/28/12	Inside Edition Sunday Inside Edition Sunday	CM	Su 1035p-1105p-----S	:30	1	\$100.004		0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	-----S		1		\$100.00			0.00			

*Tax 1 Note: ABQ 7%.

Totals 118 \$38,485.00